

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the three and nine months ended September 30, 2026

Management's Discussion and Analysis

INTRODUCTION

This Management's Discussion and Analysis (the "MD&A"), dated as November 27th, 2026, is for the three and nine months ended September 30, 2026. This MD&A should be read in conjunction with the unaudited consolidated financial statements for the three and nine months ended September 30, 2026 and 2025, available under Atlas Engineered Products Ltd.'s ("AEP" or "the Company") profile on SEDAR at www.sedar.com.

The referenced unaudited consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and related IFRS Interpretations Committee ("IFRICs") as issued by the International Accounting Standards Board ("IASB"). All amounts included in this MD&A are expressed in Canadian dollars unless otherwise indicated.

AEP's board of directors, on the recommendation of the audit committee, has approved the content of this MD&A.

The Company is listed on the TSX Venture Exchange ("TSX-V") in Canada under the symbol AEP. All dollar amounts stated in this MD&A are expressed in Canadian dollars unless noted otherwise.

FORWARD-LOOKING INFORMATION

This MD&A contains statements that constitute "forward-looking statements" within the meaning of National Instrument 51-102, Continuous Disclosure Obligations of the Canadian Securities Administrators. It is important to note that, unless otherwise indicated, forward-looking statements in this MD&A describe the Company's expectations up to the date of this MD&A.

Forward-looking statements often, but not always, are identified by the use of words such as "seek", "anticipate", "believe", "plan", "estimate", "expect", "targeting" and "intend" and statements that an event or result "may", "will", "should", "could", or "might" occur or be achieved and other similar expressions. Forward-looking statements in this MD&A include statements regarding the Company's future plans and expenditures, the satisfaction of rights and performance of obligations under agreements to which the Company is a part, the ability of the Company to hire and retain employees and consultants and estimated administrative assessment and other expenses. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Factors that could cause the actual results to differ include market prices, continued availability of capital and financing, inability to obtain required regulatory approvals and general market conditions. These statements are based on a number of assumptions, including assumptions regarding general market conditions, the timing and receipt of regulatory approvals, the ability of the Company and other relevant parties to satisfy regulatory requirements, the availability of financing for proposed transactions and programs on reasonable terms acceptable to the Company and the ability of third-party service providers to deliver services in a timely manner. Some of these risks and uncertainties are identified under the heading "RISKS AND UNCERTAINTIES" as disclosed elsewhere in this MD&A. Additional information regarding these factors and other important factors that could cause results to differ materially may be referred to as part of particular forward-looking statements.

Forward-looking statements in this MD&A also include future-oriented financial information and financial outlook information ("FOFI") regarding the Company and its prospective results of operations, cash flows and components thereof. The FOFI contained in this MD&A is subject to the same assumptions, risk factors, limitations and qualifications set forth in this MD&A relating to other forward-looking statements. The FOFI contained in this MD&A is provided for the purpose of providing information regarding management's assessment of the Company's anticipated business operations and may not be appropriate for other purposes.

Forward-looking statements, including FOFI, contained herein are made as of the date of this MD&A and

the Company disclaims any obligation to update any forward-looking statements, whether as a result of new information, future events or results or otherwise except as required by securities law. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements.

NON-IFRS / NON-GAAP FINANCIAL MEASURES

Certain measures in this MD&A do not have any standardized meaning under IFRS and, therefore are considered non-IFRS or non-GAAP measures (collectively, "non-IFRS measures"). These non-IFRS measures are used by management to facilitate the analysis and comparison of period-to-period operating results for the Company and to assess whether the Company's operations are generating sufficient operating cash flow to fund working capital needs and to fund capital expenditures. As these non-IFRS measures do not have any standardized meaning under IFRS, these measures may not be comparable to similar measures presented by other issuers. The non-IFRS measures used in this MD&A include "EBITDA", "EBITDA margin", "adjusted EBITDA", "adjusted EBITDA per share", "adjusted EBITDA margin", "normalized EBITDA", and "normalized EBITDA margin".

EBITDA is a non-IFRS measure that provides an indication of whether the Company's operations are generating sufficient operating cash flow to fund working capital needs and to fund capital expenditures. EBITDA comprises revenue less operating expenses before interest expense, interest income, depreciation, impairment charges, and income taxes. EBITDA margin is EBITDA expressed as a percentage of revenues.

Adjusted EBITDA is a non-IFRS measure in which standard EBITDA (earnings before interest expense, interest income, taxes, depreciation, and impairment charges) is adjusted for share-based payments expense, foreign exchange gains or losses, and non-cash items. Foreign exchange gains or losses may consist of both realized and unrealized losses. Under IFRS, entities must reflect in compensation expense the cost of share-based payments. In the Company's circumstances, share-based payments can involve a significant accrual of amounts that will not be settled in cash but are settled by the issuance of shares in exchange. The Company discloses adjusted EBITDA to aid in understanding of the results of the Company and is meant to provide further information about the Company's financial results to investors. Adjusted EBITDA margin is adjusted EBITDA expressed as a percentage of revenues.

Normalized EBITDA is adjusted EBITDA adjusted for one-time costs and non-recurring items that the Company has incurred during the year and periods such as expenses and costs related to employment and severance payments and one-time acquisitions. Normalized EBITDA margin is normalized EBITDA expressed as a percentage of revenues.

CORPORATE PROFILE

Atlas Engineered Products Ltd. ("AEP" or "the Company") designs, manufactures and sells engineered roof trusses, floor trusses, and wall panels. The Company also distributes a range of various engineered wood products for use by builders of residential and commercial wood-framed buildings. These include single family homes, townhouses, multi-story wood-framed residential buildings, commercial buildings and agricultural structures. The Company's corporate office is located at 2005 Boxwood Road, Nanaimo, British Columbia V9S 5X9.

Since going public on November 6, 2017, the Company has grown its Canadian footprint with ten operations across British Columbia, Manitoba, Ontario and New Brunswick. Its ten plants consist of: Atlas Building Systems Ltd. ("ABS"), Pacer Building Components Ltd. ("Pacer"), Clinton Building Components Ltd. ("Clinton"), Satellite Building Components Ltd. ("Satellite"), South Central Building Systems Ltd. ("SC"), Novum Building Components Ltd. ("Novum"), Hi-Tec Industries Ltd. ("Hi-Tec"), Leon Chouinard & Fils Co. Ltd./Ltée. ("LCF"), Truss-Worthy Construction Systems Inc. ("Truss-Worthy") as of May 30, 2025 and Penn-Truss Mfg. Inc. ("Penn-Truss") as of July 24, 2025.

OVERALL STRATEGY

The Company's strategy is focused on profitability and organic revenue growth within its current markets, and the pursuit of a roll-up acquisition strategy to consolidate similar companies operating in the truss and engineered wood products industry across Canada.

To pursue its business strategy, the Company's specific objectives are to:

I. Drive revenue growth within all operating markets by developing and enhancing the Company's sales teams, products, and services.
II. Lower operating costs by introducing scale economies in procurement and leveraging the strategic deployment of design, engineering, and transportation resources for the benefit of all operating locations.
III. Broaden the product offerings available within each of the Company's operating markets. A core focus was to target roof truss manufacturing companies. However, there is massive organic growth potential in complementary product lines such as all types of engineered wood, engineered floor trusses, and wall-panels and modular systems. The Company is actively pursuing the development and introduction of complementary product lines across all its facilities.
IV. Acquire revenue and profit accretive businesses that strategically expand the Company's geographic footprint.

The Company believes its strategy provides for several competitive advantages, including:

- Strong regional and national leadership;
- Accumulated design and manufacturing know-how and deep operational expertise;
- Design, engineering and manufacturing capabilities;
- Strong regional networks of loyal clientele;
- Scalability of operations;
- Replicable operational practices and methods; and
- Employee growth through enhanced training and advancement opportunities nationally.

The strong performance of the Company's founding Atlas operations in Nanaimo, BC, serves as the Company's benchmark for operational and financial performance, and for evaluating potential targets in the truss and engineered wood products sector.

The Company believes the owners of many Canadian truss companies will be seeking to sell their businesses over the next several years. The Company's acquisition program has been designed to provide an exit strategy for these owner/managers and to integrate target companies in a manner that strategically increases the Company's share of the Canadian market, while positioning the acquired entities for significant growth in their respective markets and for their pre-existing employees.

To date, the Company has focused on Canada for acquisition growth. However, the Company intends to remain opportunistic should international options present themselves.

OUTLOOK

The Company's objective for 2026 is to continue focusing on improved operations, equipment utilization, and technological advancements to benefit and enhance the Company's performance. The Company experienced a more competitive market for 2025 and is continuing to experience this trend in throughout 2026. The Company continues to see strong markets where affordability is better, such as the Prairies and Maritimes. Markets like Ontario and British Columbia are less affordable and the markets are more competitive, although the Company is seeing small signs of improvement in these markets. The Company continues to see strong quoting and is actively working to ensure that the Company can manufacture and supply trusses, walls, and engineered wood products to the construction market as the quoting backlog starts to become orders as the market improves. The Company anticipates the new automation facility in Clinton, ON to support the housing market with increased capacity and improved affordability. Additionally, the Canadian and some Provincial Governments continue to announce incentives and programs to bolster construction which appear to be supporting a busier fall 2026 construction season. Additionally, the Company is strategically offering select customers installation and loose materials to support the utilization

of full component manufacturing with supplying walls, trusses, floor systems and including installation and loose materials.

On a pro-forma basis, taking seasonality into account, management believes focused marketing activities, increased sales force, continued expansion of new product lines, leveling of raw material costs, and a focus on improving costs once new product lines and facilities are fully established, should enable these targets to be achievable. However, actual results may depend on the effects of labour shortages and any actual downward effects on the housing market resulting from the ongoing tariffs being implemented and their repercussions on the economy despite the continued need for more housing in Canada.

The Company continues to assess M&A opportunities that fit with the Company's goals and strategies. In recent years, the Company completed one acquisition in 2023 (LCF), and two acquisitions in 2025 (Truss-Worthy & Penn-Truss). The Company is also expanding its assessment of potential M&A opportunities to wall manufacturing companies in order to strategically expand its product lines.

FINANCIAL HIGHLIGHTS

The Company's results for the three and nine months ended September 30, 2026 include full period results from all locations. For the comparative three and nine months ended September 30, 2025, all locations are included for the full period, but with results from the acquisition date for Truss-Worthy which was acquired on May 30, 2025 and Penn-Truss which was acquired on July 24, 2025.

Summary of Financial Results

Government Grant:

- On February 2, 2026, the Company entered into a non-repayable contribution agreement with the Government of Canada under the Investments in the Forest Industry Transformation (IFIT) Program in support of the Company's Robotics Manufacturing Plant project. The agreement provides funding of up to $4,000,000 toward eligible expenditures incurred from the agreement date to March 31, 2026. The Company needed to spend $4,000,000 from February 2, 2026 to March 31, 2026 in order to be eligible to receive the funding, which the Company did spend to meet these requirements. As of September 30, 2026, the Company has received $3.6 million of the $4 million. The remaining $400,000 is anticipated to be received in fiscal 2026.

- On October 19, 2026, the Company fully executed a conditional loan agreement with the Province of Ontario under the Forest Sector Investment and Innovation Program ("FSIIP") to support the Company's robotic truss manufacturing facility. Under the agreement, the Company is eligible to receive a loan of just over $3.6 million for eligible costs incurred with up to 50% of the loan eligible to be forgiven if specified milestones and targets are met. Part of the loan is anticipated to be received by the end of fiscal 2026 with the remainder anticipated in the second fiscal quarter of 2027.

Revenue:

- Revenue for the three and nine months ended September 30, 2026 was $22,106,038 and $47,613,600, respectively, compared to revenue of $20,331,585 and $44,995,448 for the three and nine months ended September 30, 2025, representing a 9% and 6% increase, respectively. Revenue increased due to the expansion of the sales team for market growth, the organic growth of trusses, the additional of installation and loose materials the Company offers to customers, and the acquisition of Penn-Truss.

Gross Profit:

- Gross profit for the three and nine months ended September 30, 2026 was $4,402,017 and $7,504,319 compared to $4,508,430 and $8,574,964 for the three and nine months ended September 30, 2025, respectively. Gross profits decreased for the three and nine months ended September 30, 2026 due to the increase in cost of sales mainly from increased labour for sales, design, and production to support increased capacity driven from the new automation facility.

Additionally, the results from the first quarter of 2026 which were driven by the winter weather conditions and industry market conditions in Ontario and British Columbia. The Company regularly analyses the benefits of revenues and gross margins in order to determine whether to reduce margins in order to generate more revenues and increase market share.

Normalized EBITDA and Normalized EBITDA Margin[1]:

- Non-IFRS normalized EBITDA for the three and nine months ended September 30, 2026 was $3,248,774 and $4,455,799, respectively, with normalized EBITDA margins of 15% and 9%, respectively. This decreased from a normalized EBITDA of $3,322,317 and $5,012,919, respectively, and normalized EBITDA margins of 16% and 11%, respectively, for the three and nine months ended September 30, 2025. These decreases were mainly due to the increase in cost of sales resulting from increased costs of labour related to sales, design and production that increased to prepare for increased capacity related to the robotic truss manufacturing facility in the recent period. Additionally, results from the three months ending March 31, 2026 had decreased revenues from market conditions driving lower pricing in the industry and more severe winter weather plus increased cost of sales, specifically labour that the Company needed through winter to support the busier construction season and the new automation facility.

SELECTED FINANCIAL RESULTS	Three Months Ended		Nine Months Ended	
	Sept 2026	Sept 2025	Sept 2026	Sept 2025
Revenues	$22,106,038	$20,331,585	$47,613,600	$44,995,448
Cost of Sales	17,704,021	15,823,155	40,109,281	36,420,484
Gross Profit	**4,402,017**	**4,508,430**	**7,504,319**	**8,574,964**
Gross Margin %	20%	22%	16%	19%
Operating Expenses	2,855,216	2,864,924	7,971,781	8,248,511
Operating Profit (Loss)	**1,546,801**	**1,643,506**	**(467,462)**	**326,453**
Net Income (Loss) After Adjustments and Taxes	898,175	1,865,090	(1,139,973)	310,733
Adjusted EBITDA	**3,165,651**	**3,153,605**	**4,236,624**	**4,515,605**
Adjusted EBITDA Margin %	14%	16%	9%	10%
Normalized EBITDA	**3,248,774**	**3,322,317**	**4,455,799**	**5,012,919**
Normalized EBITDA Margin %	15%	16%	9%	11%
Weighted Average Number of Shares, Basic	71,642,701	70,250,747	70,871,226	70,359,047
Adjusted EBITDA per Share ($ per share)	0.04	0.04	0.06	0.06
Income (Loss) per Share, Basic ($ per share)	0.01	0.03	(0.02)	0.00
Income (Loss) per Share, Fully Diluted ($ per share)	0.01	0.03	(0.02)	0.00

Selected Financial Information as at:		
	Sept 2026	Dec 2025
Total Assets	$90,401,912	$80,506,599
Total Non-Current Liabilities	24,572,693	21,729,670

Summary of Quarterly Financial Results

The following table sets forth selected financial information from the Company's quarterly financial statements for each of the eight most recently completed quarters. See below under Results of Operations

[1] See "Non-IFRS – Non-GAAP Financial Measures".

for more details.

SUMMARY OF QUARTERLY RESULTS	Sept 2026	June 2026	Mar 2026	Dec 2025	Sept 2025	June 2025	Mar 2025	Dec 2024
Revenues	$22,106,038	$16,211,481	$9,296,081	$17,645,972	$20,331,585	$13,653,148	$11,010,715	$15,069,615
Net income (loss)	$898,175	($307,481)	($1,730,667)	($686,098)	$1,865,090	($708,026)	($846,331)	($838,728)
Net income (loss) per share basic	0.01	(0.00)	(0.02)	(0.01)	0.03	(0.01)	(0.01)	(0.01)
Net income (loss) per share diluted	0.01	(0.00)	(0.02)	(0.01)	0.03	(0.01)	(0.01)	(0.01)

RESULTS OF OPERATIONS

Three Months Ended September 30, 2026

Revenue for the three months ended September 30, 2026 was $22,106,038 compared to revenue of $20,331,585 for the three months ended September 30, 2025. Revenue increased due to the expansion of the sales team for market growth, the acquisition of Penn-Truss, and the organic growth of trusses, engineered wood products and the addition of installation with loose materials during the three months ended September 30, 2026 compared to the three months ended September 30, 2025.

Cost of sales for the three months ended September 30, 2026 was $17,704,021 compared to $15,823,155 for the three months ended September 30, 2025. Cost of sales increased due to the increase in revenues, additionally, the Company has added some sales, design, and production labour capacity to support the anticipated expansion with the robotic truss manufacturing facility which has increased the cost of sales.

Gross profit for the three months ended September 30, 2026 was $4,402,017 compared to $4,508,430 for the three months ended September 30, 2025. Gross margin was 20% for the three months ended September 30, 2026 compared to a gross margin of 22% for the three months ended September 30, 2025. Gross profits and margins decreased due to the increase in cost of sales. The Company has added some sales, design, and production labour capacity to support the anticipated expansion with the robotic truss manufacturing facility which has increased the cost of sales.

The Company recorded a net income after taxes of $898,175 ($0.01 per share basic, $0.01 per share fully diluted) for the three months ended September 30, 2026 compared to a net income after taxes of $1,865,090 ($0.03 per share basic, $0.03 per share fully diluted) for the three months ended September 30, 2025. Net income after taxes has decreased compared to the prior period due to increased cost of sales.

Administrative and office for the three months ended September 30, 2026 $666,309 (three months ended September 30, 2025 – $613,204). Administrative and office expenses have increased due to general inflationary increases in costs and the Penn-Truss acquisition that were part of the results for the entire three months ended September 30, 2026, but only part of the results for the three months ended September 30, 2025.

Depreciation and amortization for the three months ended September 30, 2026 $711,603 (three months ended September 30, 2025 – $749,249). Overall depreciation and amortization decreased due to depreciation methods used resulting in declining depreciation. During the three months ended September 30, 2026, $649,378 in additional depreciation was included in cost of sales (three months ended September 30, 2025 – $644,227).

Professional fees for the three months ended September 30, 2026 $184,641 (three months ended September 30, 2025 – $232,344). Professional fees decreased for the three months ended September 30, 2026 compared to the three months ended September 30, 2025. The prior period included legal and consulting fees related to the Penn-Truss acquisition which increased the costs for the three months ended September 30, 2025.

Salaries and benefits for the three months ended September 30, 2026 $1,040,773 (three months ended September 30, 2025– $1,151,194). Salaries and benefits decreased mainly due to some management staff changes that resulted in lower costs for the three months ended September 30, 2026 compared to the three

months ended September 30, 2025.

Share-based payments for the three months ended September 30, 2026 $137,771 (three months ended September 30, 2025– $116,622). Share-based payments increased due to the number of options being expensed in the current period. Options were granted in May 2026 resulting in expenses during the three months ending September 30, 2026 for these options. Prior to this, options had not been granted since August 2024 which was reducing in the comparative three months ending September 30, 2025.

Nine Months Ended September 30, 2026

Revenue for the nine months ended September 30, 2026 was $47,613,600 compared to revenue of $44,995,448 for the nine months ended September 30, 2025. Revenue increased due to the expansion of the sales team for market growth, the acquisition of Penn-Truss, and the organic growth of trusses and the addition of installation with loose materials during the three months ended September 30, 2026 compared to the three months ended September 30, 2025.

Cost of sales for the nine months ended September 30, 2026 was $40,109,281 compared to $36,420,484 for the nine months ended September 30, 2025. Cost of sales increased due to the increase in revenues, additionally, the Company has added some sales, design, and production labour capacity to support the anticipated expansion with the robotic truss manufacturing facility which has increased the cost of sales.

Gross profit for the nine months ended September 30, 2026 was $7,504,319 compared to $8,574,964 for the nine months ended September 30, 2025. Gross margin for the nine months ended September 30, 2026 was 16%, which is lower than a gross margin of 19% for the nine months ended September 30, 2025. Gross profits and margins decreased mainly due to decreased gross margins from the first three months ended March 31, 2026 which were driven by the winter weather conditions and industry market conditions in Ontario and British Columbia. The Company regularly analyses the benefits of revenues and gross margins in order to determine whether to reduce margins in order to generate more revenues and increase market share. Additionally, increased cost of sales impacted the profitability of the Company. Additionally, the Company has added some sales, design, and production labour capacity to support the anticipated expansion with the robotic truss manufacturing facility which has increased the cost of sales.

The Company recorded a net loss after taxes of $1,139,973 (-$0.02 per share basic, -$0.02 per share fully diluted) for the nine months ended September 30, 2026 compared to a net income after taxes of $310,733 ($0.00 per share basic, $0.00 per share fully diluted) for the nine months ended September 30, 2025. Net loss after taxes has increased compared to the prior period due to the reduced gross margin impacts from the first three months ending March 31, 2026 in addition to the added sales, design, and production labour capacity to support the anticipated expansion with the robotic truss manufacturing facility which has increased the cost of sales.

Administrative and office for the nine months ended September 30, 2026 $1,952,065 (nine months ended September 30, 2025 – $1,893,745). Administrative and office expenses have increased slightly for the nine months ended September 30, 2026 compared to the nine months ended September 30, 2025 due to the Truss-Worthy and Penn-Truss acquisitions.

Depreciation and amortization for the nine months ended September 30, 2026 $2,112,625 (nine months ended September 30, 2025 – $2,040,582). Overall depreciation and amortization increased due to depreciation related to the acquisition of Truss-Worthy and Penn-Truss. During the nine months ended September 30, 2026, $1,937,285 in additional depreciation was included in cost of sales (nine months ended September 30, 2025 – $1,650,088).

Professional fees for the nine months ended September 30, 2026 $482,668 (nine months ended September 30, 2025 – $733,324). Professional fees decreased for the nine months ended September 30, 2026 compared to the nine months ended September 30, 2025. The prior period included legal and consulting fees related to the Truss-Worthy and Penn-Truss acquisitions which increased the costs for the nine months ended September 30, 2025. During the nine months ended September 30, 2026 there were some costs

related to the Penn-Truss acquisition, but not as significant as the comparative period.

Salaries and benefits for the nine months ended September 30, 2026 $3,082,675 (nine months ended September 30, 2025 – $3,079,049). Salaries and benefits remained consistent for the nine months ended September 30, 2026 compared to the nine months ended September 30, 2025. There was the addition of Truss-Worthy and Penn-Truss which was offset by some lower costs related to management positions.

Share-based payments for the nine months ended September 30, 2026 $227,624 (nine months ended September30, 2025 – $498,482). Share-based payments decreased due to the number of options being expensed in the current period. Options were granted in May 2026 resulting in significantly less expense during the nine months ending September 30, 2026. Prior to this, options had not been granted since August 2024.

One-time Costs

The Company incurred one-time costs of $83,123 and $219,175 during the three and nine months ended September 30, 2026 compared to $168,712 and $497,314 during the three and nine months ended September 30, 2025. These costs are related to acquisition activities, the new automation facility, and credit facility updates that are not incurred due to the sales and manufacturing business of the Company. One-time and non-recurring costs are not expected to be ongoing each year and/or period and are added back into normalized EBITDA calculations.

Non-IFRS Financial Measures – EBITDA, Adjusted EBITDA, and Normalized EBITDA[2]

EBITDA for the three and nine months ended September 30, 2026 was $3,033,398 and $3,976,176, respectively, with an EBITDA margin of 14% and 8%, respectively. EBITDA for the three and nine months ended September 30, 2025 was $3,658,614 and $4,581,900, respectively, with an EBITDA margin of 18% and 10%, respectively. EBITDA and EBITDA margin decreased for the three and nine months ended September 30, 2026 compared to the three and nine months ended September 30, 2025 due to the increased cost of sales which reduced the net income (loss) for the respective periods ended September 30, 2026.

Adjusted EBITDA for the three and nine months ended September 30, 2026 was $3,165,651 and $4,236,624, respectively, with adjusted EBITDA margins of 14% and 9%, respectively. The adjusted EBITDA for the three months ended September 30, 2026 compared to $3,153,605 for the three months ended September 30, 2025 remained consistent. The adjusted EBITDA for the nine month ended September 30, 2026 and adjusted EBITDA margins for the three and nine months ended September 30, 2026 decreased compared to the three and six months ended September 30, 2025. For the nine months ended September 30, 2025, adjusted EBITDA was $4,515,605 and adjusted EBITDA margin was 16% and 10%, respectively, for the three months ended September 30, 2025. This decrease was driven by the increased cost of sales which reduced the net income (loss) for the respective periods ended September 30, 2026.

Normalized EBITDA for the three and nine months ended September 30, 2026 was $3,248,774 and $4,455,799, respectively, with normalized EBITDA margins of 15% and 9%, respectively. This decreased from a normalized EBITDA of $3,322,317 and $5,012,919, respectively, and normalized EBITDA margins of 16% and 11%, respectively, for the three and nine months ended September 30, 2025. These decreases were mainly due to the increase in cost of sales resulting from increased costs of labour related to sales, design and production that increased to prepare for increased capacity related to the robotic truss manufacturing facility in the recent period. Additionally, results from the three months ending March 31, 2026 had decreased revenues from market conditions driving lower pricing in the industry and more severe winter weather plus increased cost of sales, specifically labour that the Company needed through winter to support the busier construction season and the new automation facility. As revenues increased through the second 2026 fiscal quarter they were able to sustain and recover some of the costs that were incurred through the first quarter of 2026. This is typical of the seasonal construction industry.

[2] See "Non-IFRS / Non-GAAP Financial Measures"

EBITDA, Adjusted EBITDA, and Normalized EBITDA Calculation	Three Months Ended		Nine Months Ended	
	Sept 2026	Sept 2025	Sept 2026	Sept 2025
Net income (loss) for the period as reported	$898,175	$1,865,090	($1,139,973)	$310,733
Interest earned	(24,372)	(27,998)	(63,500)	(173,241)
Interest expense	346,360	360,960	1,073,048	1,007,499
Income tax expense (recovery)	378,380	5,605	(169,178)	(418,901)
Finance charge on leases	73,874	61,480	225,868	165,140
Depreciation and amortization	1,360,981	1,393,477	4,049,911	3,690,670
EBITDA	**3,033,398**	**3,658,614**	**3,976,176**	**4,581,900**
Loss on disposal of equipment	-	75	38,755	186
Foreign exchange (gain) loss	(5,518)	(10,918)	(5,931)	45,825
Gain on bargain purchase	-	(610,788)	-	(610,788)
Share-based payments	137,771	116,622	227,624	498,482
Adjusted EBITDA	**3,165,651**	**3,153,605**	**4,236,624**	**4,515,605**
Revenue	22,106,038	20,331,585	47,613,600	44,995,448
EBITDA Margin %	**14%**	**18%**	**8%**	**10%**
Adjusted EBITDA Margin %	**14%**	**16%**	**9%**	**10%**
One time costs	83,123	168,712	219,175	497,314
Normalized EBITDA	**3,248,774**	**3,322,317**	**4,455,799**	**5,012,919**
Normalized EBITDA Margin %	**15%**	**16%**	**9%**	**11%**

RELATED PARTY TRANSACTIONS

The Company's related parties consist of the Company's directors and officers, and any companies associated with them. Key management personnel include directors and executive officers of the Company. Other than the amounts disclosed above, there was no other compensation paid or payable to key management personnel for employee services for the reported periods.

The Company incurred the following charges as part of the Company's consolidated statement of income and comprehensive income during the three and nine months ended September 30, 2026 and 2025.

	Three months ended		Nine months ended	
	September 30, 2026	September 30, 2025	September 30, 2026	September 30, 2025
	$	$	$	$
Salaries and benefits	183,029	98,080	564,095	597,894
Administrative and office	32,400	37,800	99,600	105,600
Finance charge on lease obligations[1]	19,757	1,862	54,149	8,800
Share-based compensation	90,930	59,321	150,664	268,916
Total related party transactions	326,116	197,063	868,508	981,210

Due from/to related parties

Amounts due from/to related parties are detailed as follows:

	September 30, 2026	December 31, 2025
	$	$
Due from related party		
Accounts receivable and prepaid expenses	-	-
Total due from related party	-	-
Due to related parties		
Accounts payable and accrued liabilities	(10,386)	(10,497)
Lease obligation (Note 13)[1]	(1,230,331)	-
Total due to related parties	(1,240,718)	(10,497)

1. A Director of the Company has a 50% ownership in a company that owns the land and building and leases the premises to our Atlas location.

LIQUIDITY AND CAPITAL RESOURCES

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern. In the management of capital, the Company includes its components of shareholders' equity.

The Company maintains and adjusts its capital structure based on changes in economic conditions and the Company's planned requirements. The Company may adjust its capital structure by issuing new equity, issuing new debt, or acquiring or disposing of assets, and controlling its expenses. The Company is not subject to externally imposed capital requirements.

The Company is not subject to any capital requirements imposed by a regulator, other than continued listing requirements.

The Company's total assets have increased to $90,401,912 as at September 30, 2026 compared to $80,506,599 as at December 31, 2025. This is mainly due to the increases in accounts receivable, inventories and advances for equipment related to the new automation facility. The Company's total liabilities have increased to $41,940,734 as at September 30, 2026 from $31,980,072 as at December 31, 2025 due to the deferred government grant, the renewed building lease increasing the Company's lease obligations, the increase in accounts payable related to increased inventories, and the use of the operating line of credit to support the new automation facility project.

As at September 30, 2026, the Company had a bank indebtedness of $2,945,036 and had working capital of $6,970,637 (December 31, 2025 – cash of $2,392,786 and working capital of $10,139,268). Working capital has decreased mainly due to the cash invested in the new automated facility and the deposits for the automated equipment.

During the three and nine months ended September 30, 2026, net cash (used in) provided by operating activities was $(1,458,313) and $1,299,684 (provided by for the three and nine months ended September 30, 2025 –$2,459,531 and $3,320,880). The cash (used in) provided by operations decreased for the three months ended September 30, 2026 compared to the three months ended September 30, 2025 due to reduced net income from an increase in cost of sales and mainly the changes in non-cash working capital items compared to the prior period. The cash provided by operations decreased for the nine months ended September 30, 2026 compared to the nine months ended September 30, 2025 due to reduced net income from an increase in cost of sales and mainly the changes in non-cash working capital items compared to the prior period. The Company is experiencing seasonal later increased revenues for the three and nine months ended September 30, 2026 which are driving an increase in accounts receivable, inventories, and accounts payable compared to the three and nine months ended September 30, 2025.

Net cash provided by investing activities for the three months ended September 30, 2026 was $30,352 and net cash (used in) investing activities for the nine months ended September 30, 2026 was $3,724,425 (used in for the three and nine months ended September 30, 2025 – $3,089,408 and $9,437,754). The decrease in cash used in investing activities for the three and nine months ended September 30, 2026 was due to the

government grant received and the issuance of shares for part of the Penn-Truss acquisition.

Cash provided by financing activities for the three and nine months ended September 30, 2026 was $1,427,961 and $31,955 (used in for the three and nine months ended September 30, 2025 – $881,415 and $3,260,170). The increase in cash used in financing activities for the three and nine months ended September 30, 2026 compared to the three and nine months ended September 30, 2025 was due to the usage of the line of credit for the new robotic truss manufacturing facility.

CAPITAL EXPENDITURES

During the three and nine months ended September 30, 2026, the Company used cash to acquire building and equipment of $798,115 and $3,331,531 (three and nine months ended September 30, 2025 - of $1,053,938 and $5,978,033). Overall acquisition of buildings and equipment decreased for the three and nine months ended September 30, 2026 compared to the three and nine months ended September 30, 2025 due to the bulk of the construction of the new automation facility in Clinton, ON and the land acquisition in Colbourne, ON being in the comparative periods.

During the three and nine months ended September 30, 2026, the Company used cash for advances for equipment of $331,533 and $5,152,894 (three and nine months ended September 30, 2025 - $NIL). These advances were for robotics, an automated saw, and related equipment for the new automation facility in Clinton, ON.

FINANCIAL INSTRUMENTS

Fair value of financial instruments

Due to the short-term nature of cash, trade accounts receivable, bank indebtedness, accounts payable and accrued liabilities the carrying value of these financial instruments approximate their fair value. Customer deposits are short-term in nature as they are either refundable if the order is not completed or applied to an order at their carrying value. The carrying value of the customer deposits would approximate their fair value. The fair value of long-term debt is not materially different from their carrying value.

Classification of financial instruments

The Company's financial instruments consist of cash, trade accounts receivable, bank indebtedness, accounts payable and accrued liabilities, customer deposits, and long-term debt. The Company classified and measured its cash and accounts receivable as subsequently measured at amortized cost. The accounts payable and accrued liabilities, customer deposits, and long-term debt are classified and measured at amortized cost.

The Company thoroughly examines the various financial instruments and risks to which it is exposed and assesses the impact and likelihood of those risks. These risks include market risk, interest rate risk, credit risk, and liquidity risk. Where material, these risks are reviewed and monitored by the Board of Directors who actively focus on securing the Company's cash flows by minimizing the exposure to volatile financial instrument risks.

Financial and capital risk management

The Company thoroughly examines the various financial instruments and risks to which it is exposed and assesses the impact and likelihood of those risks. These risks include interest rate risk, credit risk, and liquidity risk. Where material, these risks are reviewed and monitored by the Board of Directors.

CRITICAL JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

The critical judgments that the Company's management has made in the process of applying the Company's accounting policies with the most significant effect on the amounts recognized in the Company's financial statements are as follows:

Key sources of estimation uncertainty

The preparation of consolidated financial statements in conformity with IFRS as issued by the IASB requires management to make estimates and judgements that affect the amount reported in the consolidated financial statements. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances, and are subject to measurement uncertainty. Actual results may differ from these estimates.

SECURITIES OUTSTANDING

As at November 27th, 2026, the Company's outstanding share information was as follows:

Security	Number	Exercise Price	Expiry Date
Issued and outstanding common shares	71,642,701	NA	NA
Stock options	397,500	0.60	04-Jan-27
Stock options	200,000	0.64	21-Apr-27
Stock options	100,000	0.60	22-Nov-27
Stock options	645,000	0.73	20-Dec-27
Stock options	400,000	0.74	04-Jan-28
Stock options	1,319,000	1.30	21-Aug-29
Stock options	400,000	0.67	04-May-31
Stock options	1,461,000	0.80	28-May-31
Total Options	**4,922,500**		

DISCLOSURE CONTROLS AND PROCEDURES

In connection with National Instrument 52-109 - Certification of Disclosure in Issuer's Annual and Interim Filings ("NI 52-109"), the Chief Executive Officer and Chief Financial Officer of the Company have filed a Venture Issuer Basic Certificate with respect to the financial information contained in the consolidated financial statements for the three and nine months ended September 30, 2026 and this accompanying MD&A.

In contrast to the full certificate under NI 52-109 the Venture Issuer Basic Certificate does not include representations relating to the establishment and maintenance of disclosure controls and procedures and internal control over financial reporting, as defined in NI 52-109. For further information, the reader should refer to the Venture Issuer Basic Certificates filed by the Company with its filings on SEDAR at www.sedar.com.www.sedar.com.

RISKS AND UNCERTAINTIES

The Company's business and financial prospects are subject to several risks and uncertainties, including operational, financial and regulatory risks. The risks described below are not the only ones that the Company may face. If any of these risks occur, the Company's business, financial position and its results of operation could be materially and adversely affected.

Business Development, Marketing and Sales Risk

The Company's future growth and profitability will depend on the effectiveness and efficiency of its national and potentially future international business development, marketing and sales strategy, including the Company's ability to (i) consolidate the market via strategic acquisitions; (ii) determine appropriate business development, marketing and sales strategies and (iii) maintain acceptable operating margins on such costs. There can be no assurance that business development, marketing and sales costs will result in revenues for

the Company in the future or will generate awareness of the Company's products and services. In addition, no assurance can be given that the Company will be able to manage the Company's business development, marketing and sales costs on a cost-effective basis.

Brand Awareness

The Company's expansion of its products and services depends on increasing market consolidation through strategic acquisitions and maintaining customer loyalty in these captive markets before another company decides to move into the market and follow a similar business objective of market consolidation through acquisition. There is no assurance that the Company will be able to increase brand awareness. In addition, the Company must successfully develop a market for its products in order to sell its products. If the Company is not able to successfully develop a market for its products, then such failure will have a material adverse effect on the business, financial condition and operating results of the Company.

Growth Risk

A key component of the Company's strategy is to continue to grow, both by increasing sales and earnings in existing markets with existing products, and by expanding into new markets and products. There can be no assurance that the Company will be successful in growing its business or in managing its growth. The Company's growth depends on, among other things:

- identifying and developing new markets and products;
- identifying and acquiring other businesses that are suitable acquisition candidates;
- successfully integrating any acquired businesses with existing operations;
- establishing and maintaining favourable relationships with customers in new markets, and maintaining these relationships in existing markets;
- establishing and maintaining favourable relationships with suppliers in new markets, and maintaining these relationships in existing markets; and
- successfully managing expansion and obtaining required financing.

In addition, the Company will depend on its ability to implement and integrate the following elements of its growth strategy:

- develop and expand sales through acquisitions;
- introduce new product lines; and
- carry out acquisitions, including identifying to the extent possible liabilities of the newly acquired businesses.

Management of Growth

The inability of the Company to successfully manage its growth could have a material adverse effect on its operating results and cause its results from operations to fluctuate. As part of the Company's growth strategy, it intends to introduce new product lines, pursue acquisitions and expand sales to existing and new customers, in new and existing territories. The Company's expense levels are based, in part, on expected future revenues and the Company is constrained in its ability to reduce expenses quickly if for any reason its sales levels do not meet expectations in a year, quarter or period. Furthermore, rapid expansion may place a significant strain on the Company's senior management team and other key personnel as well as its business processes, operations and other resources. The Company's ability to manage growth will also depend in part on its ability to continue to enhance its management information systems in a timely fashion, particularly if customer demands change in ways that the Company does not anticipate. Any inability to manage growth could result in delivery delays and cancellation of customer orders, which could have a material adverse effect on the Company's business.

Maintenance Obligations and Facility Disruptions

The Company's manufacturing processes are vulnerable to operational problems that could impair the ability to manufacture products. The Company could experience a breakdown in any of their machines or other

important equipment, and from time to time, planned or unplanned maintenance outages that cannot be performed safely or efficiently during normal hours of operation. Such disruptions could cause a loss of production, which could potentially have a material adverse effect on the business, financial condition and operating results.

Dependence on the Housing, Construction, Repair and Remodelling Market

The demand for the Company products is primarily affected by the level of new wood-framed residential and commercial construction activity and, to a lesser extent, repair and remodeling activity and other industrial uses, which are subject to fluctuations due to changes in general economic conditions. Decreases in the level of residential construction activity generally results in lower revenues, profits and cash flows for builders who are important customers to the Company.

Fluctuations in Prices and Demand for and Selling Price of Lumber

The Company's financial performance principally depends on the demand for and selling price of its products. The markets for lumber products are cyclical and are subject to significant fluctuations. The markets for lumber are highly volatile and are affected by factors such as North American economic conditions, including the strength of the Canadian and U.S. housing market, the growing importance of the Asian market, changes in industry production capacity, changes in inventory levels and other factors beyond the Company's control. In addition, interest rates have a significant effect on residential construction and renovation activity, which in turn influences the demand for and price of lumber.

Product Liability Claims

The Company produces engineered products and each product design is certified by a professional engineer. Each of these certified products is then inspected and is subject to the building plan and permit which in turn is covered by new homes and buildings protection liability insurance policies.

Although the Company believes that it maintains adequate insurance coverage, it may from time to time be subject to claims for damages resulting from defects in products that it supplies. Product liability claims, even if unsuccessful, may result in significant litigation costs to defend the claims as well as other costs incurred to remedy the problem, such as product recalls, which could substantially increase the Company's expenses. Successful or partially successful product liability claims could result in significant monetary liability and could seriously disrupt the Business, particularly if the Company's insurance coverage is inadequate or unavailable in respect of any such claims.

Furthermore, a highly publicized actual or perceived problem with products that the Company supplies could adversely affect the market's perception of its products which may result in a decline in demand for products supplied by the Company, thereby reducing the Company's revenues and operating results, which could have a material adverse effect on its business.

Uninsured or Uninsurable Risk

The Company may become subject to liability for risks against which it cannot insure or against which the Company may elect not to insure due to the high cost of insurance premiums or other factors. The payment of any such liabilities would reduce the funds available for the Company's usual business activities. Payment of liabilities for which the Company does not carry insurance may have a material adverse effect on the Company's financial position and operations.

Competition

The Company may face significant competition in selling its products and services. Many competitors may have substantial marketing, financial, development and personnel resources. To remain competitive, the Company believes that it must effectively and economically provide: (i) products and services that satisfy customer demands, (ii) superior sales and customer service, (iii) high levels of quality and reliability, and (iv)

dependable and efficient distribution networks. Increased competition may require the Company to reduce prices or increase spending on sales and marketing and customer support, which may have a material adverse effect on its financial condition and results of operations. Any decrease in the quality of the Company's products or level of service to customers or any occurrence of a price war among the Company's competitors and the Company may adversely affect the business and its results from operations.

Patent Infringement

While the Company believes that its products and operations will not violate the intellectual property rights of third parties, other parties could bring legal actions against the Company claiming damages and seeking to enjoin the marketing and sale of the Company's products for allegedly conflicting with patents held by them. Any such litigation could result in substantial cost to the Company and diversion of effort by its management and technical personnel. If any such actions are successful, in addition to any potential liability for damages, the Company could be required to obtain a license in order to continue to market the affected products. There can be no assurance that the Company would prevail in such action or that any license required under any such patent would be available on acceptable terms, if at all. Failure to obtain needed patents, licenses or proprietary information held by others may have material adverse effect on the Company's business. In addition, if the Company was to become involved in such litigation, it could consume a substantial portion of the Company's time and resources.

Cyber Security Risk

The Company relies on information technology systems and networks in its operations. The Company could be materially and adversely affected if the information technology systems or networks are compromised by malicious cyber attacks. This information technology infrastructure may be subject to security breaches or other cybersecurity incidents. In addition, these systems may be compromised by natural disasters or defects in software or hardware systems. The consequences of the Company's information technology systems being compromised potentially include material and adverse impacts on its financial condition, operations, production or sales, due to disruption of its business activities, and access to, and/or compromising of, proprietary sensitive information, including confidential customer or employee information, litigation and regulatory costs, devaluation of any intellectual property and reputation harm. While the Company believes it takes appropriate precautions considering cyber security risks, there can be no assurance that it may not be subject to cyber security risks or attack, which could have a material adverse effect on business or results of operations.

Obsolescence

Maintaining a competitive position requires constant growth, development and strategic marketing and planning. If the Company is unable to maintain a technological advantage, the Company's ability to grow its business will be adversely affected and its products may become obsolete compared with other technologies.

Results of Operations and Financing Risks

Management believes, based on its expectations as to the future performance of the Company, that the cash flow from its operations and funds available to it will be adequate to enable the Company to finance its operations, execute its business strategy and maintain an adequate level of liquidity. However, expected revenue and the costs of planned capital expenditures are only estimates. Actual cash flows from operations are dependent on regulatory, market and other conditions that will be beyond the control of the Company. As such, no assurance can be given that management's expectations as to future performance will be realized. In addition, management's expectations as to the future performance of the Company reflect the current state of its information about recently acquired assets or entities, assets or entities currently considered for acquisition, the operations related thereto and integration efforts, and there can be no assurance that such information is correct or complete in all material respects.

Additional Requirements for Capital

Substantial additional financing may be required if the Company is to be successful with the Company's acquisition strategy and the overall development of its business. The Company does not currently know whether it will be able to secure additional funding or funding on terms acceptable to the Company. The Company's ability to obtain additional funding will be subject to several factors, including market conditions, investor sentiment and the Company's operating performance. These factors may take the timing, amount, terms and conditions of additional funding unattractive to the Company. If the Company is unable to raise additional funds on terms acceptable to the Company's management when needed, the Company's ability to execute its acquisition strategy could be impaired, which could lead to a material adverse impact on its business. If the Company is unable to obtain additional financing as needed, it may be required to reduce the scope of its operations or anticipated expansion or may not be able to further develop its business at all.

If the Company can obtain additional funds by way of an equity financing, the Company's existing shareholders may experience dilution. Any additional debt financing, if available, may involve restrictions on the Company's financing and operating activities.

Liquidity and Future Financing Risk

The Company does not currently have sufficient cash reserves to fund future growth and expansion and therefore may require additional financing in order to fund future growth in operations and expansion plans. The Company's ability to secure any required financing to sustain its operations will depend in part upon prevailing capital market conditions, as well as the Company's business success. There can be no assurance that the Company will be successful in its efforts to secure any additional financing or additional financing on terms satisfactory to the Company's management. If additional financing is raised by issuing Common Shares, control may change, and shareholders may suffer additional dilution. If adequate funds are not available, or are not available on acceptable terms, the Company may be required to scale back its future growth and expansion plans.

In the past, the Company has partially financed acquisitions through debt. Future growth and expansion may also be financed through debt. The Company's ability to make scheduled payments of principal and interest on its debt obligations will depend on the Company's financial condition and operating performance, which are subject to prevailing economic and competitive conditions and to certain financial, business, legislative, regulatory and other factors beyond the Company's control. If the Company's cash flows and capital resources are insufficient to fund its debt service obligations, the Company could face substantial liquidity problems and could be forced to reduce or delay investments and capital expenditures or to dispose of material assets or operations, seek additional debt or equity capital or restructure or refinance its indebtedness. The Company's existing debt facilities place restrictions on the Company's ability to dispose of assets and may restrict other measures that may otherwise be available to service the Company's debt obligations as they become due. If the Company is unable to make scheduled payments on its debt, lenders under could terminate their commitments to loan money, accelerate the due date of the Company's outstanding obligations and foreclose against the assets securing those obligations.

Changes in Law, Regulations and Guidelines

The Company's business will be subject to laws, regulations, and guidelines. Although the Company intends to comply with all laws and regulations, there is no guarantee that the governing laws and regulations will not change which will be outside of the Company's control.

Key Personnel Risk

The Company's success will depend on its directors' and officers' ability to develop the Company's business and manage its operations, and on the Company's ability to attract and retain the Chief Executive Officer and other key technical, sales, public relations and marketing staff or consultants to ramp up its business activities. The loss of any key person or the inability to find and retain new key persons could have a material adverse effect on the Company's business. Competition for qualified technical, design, sales and marketing staff, as well as officers and directors can be intense and no assurance can be provided that the Company will be able to attract or retain key personnel in the future, which may adversely impact the Company's

operations.

Conflicts of Interest Risk

Certain of the Company's directors and officers are also involved as advisors for other companies. Situations may arise in connection with potential acquisitions or opportunities where the other interests of these directors and officers' conflict with or diverge from the Company's interests. In accordance with the British Columbia Business Corporations Act, directors who have a material interest in any person who is a party to a material contract, or a proposed material contract are required, subject to certain exceptions, to disclose that interest and generally abstain from voting on any resolution to approve the contract.

In addition, the directors and the officers are required to act honestly and in good faith with a view to the best interests of the Company. However, in conflict of interest situations, the Company's directors and officers may owe the same duty to another company and will need to balance their competing interests with their duties to the Company. Circumstances (including with respect to future corporate opportunities) may arise that may be resolved in a manner that is unfavourable to the Company.

Intellectual Property Protection

The Company's intellectual property is protected primarily through trade secrets and copyright protection. The Company takes steps to document and protect its trade secrets and authorship of works protectable by copyright. However, there is no guarantee that such steps protect against the disclosure of confidential information, rights of employees, or that legal actions would provide sufficient remedy for any breach. Additionally, the Company's trade secrets might otherwise become known or be independently developed by competitors. If the Company's intellectual property cannot be protected, the business might be adversely affected.

Market Risk for Securities

The market price for the Company shares could be subject to wide fluctuations. Factors such as commodity prices, government regulation, interest rates, share price movements of peer companies and competitors, as well as overall market movements, may have a significant impact on the market price of the Company's Shares. The stock market has from time to time experienced extreme price and volume fluctuations, which have often been unrelated to the operating performance of particular companies.

Absence of Cash Dividends

To date, the Company has not paid any cash dividends on its Common Shares and it does not anticipate the payment of any dividends on its Common Shares in the foreseeable future.

Smaller Companies

Market perception of smaller companies may change, potentially affecting the value of investors' holdings and the ability of the Company to raise further funds through the issue of further Common Shares or otherwise. The share price of publicly traded smaller companies can be highly volatile. The value of the Company's securities may go down as well as up, and, the share price may be subject to sudden and large falls in value given the restricted marketability of the Common Shares, results of operations, changes in earnings estimates or changes in general market, economic and political conditions.

Seasonality risk

As the Company continues its acquisitions across Canada there are several locations that will face extreme weather conditions that will impact manufacturing and delivery of products. It will also impact the Company's customers and deliveries could be delayed.

Macro-Economic risk

The Company may also be negatively affected by economic downturns or other disruptions to commercial and residential construction markets, which could affect the demand for the Company's products and services, and in turn negatively affect the Company's financial condition and results. Economic slowdowns may also affect capital or credit markets, affecting our ability to raise capital or credit for the purpose of achieving our business objectives.

Tariff and Trade Restriction risk

Countries may implement, modify, and remove tariffs and other trade restrictions. These actions can negatively affect the Company due to trade disputes and tariffs. The Company passes cost fluctuations on to its customers; therefore, as costs rise, these increases are reflected where applicable. Recently, the United States has implemented tariffs, prompting Canada to respond with counter-tariffs. While the U.S. tariffs would impact the Company's exports to the U.S., it is noteworthy that only approximately 1% of their products have been exported to the U.S. up to the end of December 2025. Part of the Company's organic growth plan involves expansion into the U.S. market, which could be affected by tariffs. However, the full extent of these impacts remains uncertain, as counter-tariffs and potential effects on the Canadian dollar may mitigate negative consequences. Moreover, some of the Company's raw materials and products originate from the U.S. The Company continuously evaluates its material input costs to ensure they remain cost-effective and of high quality. With numerous suppliers in both Canada and the U.S., the Company retains a range of options moving forward.

National Pandemic risk

Pandemics, such as the COVID-19 pandemic, have the potential to disrupt the Company's operations, projects and business prospects through the disruption of operations at the Company's plants, disruption of the local, national and international supply chain and transportation services, and the loss of labour from quarantines and/or work restrictions, any of which may require the Company to temporarily reduce or shut down its operations. In addition, large scale epidemics, quarantines and work restrictions could negatively impact the construction market, the demand for the Company's products and services, or the collection of accounts receivable, any of which could have a material adverse affect on the Company's financial condition and results. To date, the Company has experienced minimal impacts compared to other industries; however there may be a material impact on the Company's financial position, results of operations, cash flows, and ability to obtain financing in future periods depending on the progress of the pandemic and any future potential lockdowns. In particular, there may be an increased risk of future goodwill and intangible asset impairments. These uncertainties arise from the inability to predict the ultimate duration of the outbreak, the duration of travel restrictions, business closures or disruptions, and quarantine/isolation measures that are currently, or may be put, in place world-wide to fight the virus as required.

SUBSEQUENT EVENTS

Government grant agreement

On October 19, 2026, the Company fully executed a conditional loan agreement with the Province of Ontario under the Forest Sector Investment and Innovation Program ("FSIIP") to support the Company's robotic truss manufacturing facility. Under the agreement, the Company is eligible to receive a loan of just over $3.6 million for eligible costs incurred with up to 50% of the loan eligible to be forgiven if specified milestones and targets are met. The loan is non-interest bearing until December 31, 2027, after which it will bear interest at 6.28% per year, calculated monthly and payable annually. The outstanding principal, less any amount forgiven and any mandatory repayment, is repayable in four equal annual instalments due 30 days after December 31 of 2028, 2029, 2030, 2031. The loan may be repaid early at any time without penalty. Part of the loan is anticipated to be received by the end of fiscal 2026 with the remainder anticipated in the second fiscal quarter of 2027.

OTHER INFORMATION

Additional information relating to the Company can be found on SEDAR at www.sedar.com.