



A man with glasses and a striped shirt is sitting at a desk, working on three computer monitors. The left monitor shows a 3D model of a roof structure with purple trusses. The middle monitor shows a 2D structural analysis diagram of a truss system with various dimensions and labels. The right monitor shows a 2D architectural drawing of a building facade. The man is using a black keyboard and a mouse. The background shows a window with a view of trees and a cloudy sky.

UNIQUELY POSITIONED FOR GROWTH

May 2025

TSX.V:AEP OTC:APEUF

AEP ATLAS ENGINEERED
PRODUCTS

Forward Looking Statements

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Key Investment Highlights

Atlas Engineered Products is the market leader in Canada of manufactured and engineered structural wood products for residential and commercial construction

Established platform serving Canadian and U.S. markets from eight manufacturing facilities

Supportive macro & political backdrop in Canada with structural shortage of 3.5M homes by 2030 in a declining interest rate environment

Track record of highly accretive M&A with 8 transactions since 2017 at avg. 3x EBITDA and significant pipeline to further expand footprint

Well-defined organic growth opportunities through robotics & automation and cross border sales channels

5-Year Revenue and EBITDA CAGR of 12.5% & 17.2%, respectively (approx. 20% EBITDA margin); Q1 2025 revenue up 21% YoY and adjusted EBITDA up 137% YoY. Active on 10% NCIB announced in November 2024

Proven and well-aligned management team with ~14% insider ownership

Capital Structure (May 27, 2025)

Ticker Symbol	AEP.V
Last Price	\$0.80
Average 3-Month Daily Trading Volume	105,922
Shares Out. Basic (M)	70.3
Shares Out. Diluted ITM ¹ (M)	72.5
Fully-Diluted ITM Market Cap (M)	\$58
Net Debt (M)	\$11.8
Enterprise Value ² (M)	\$68.4
Fiscal Year End	December 31

Analyst Coverage³

Raymond James (PT: \$1.50) | Cormark Securities (PT: \$1.50)
Beacon Securities (PT: \$1.50) | Ventum Financial (PT: \$1.60)
Clarus Securities (PT: \$2.75) | Desjardins (PT: \$1.50)

Notes

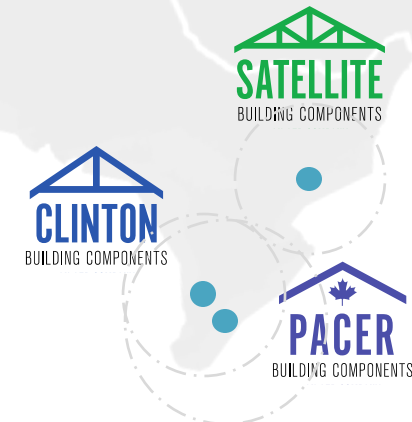
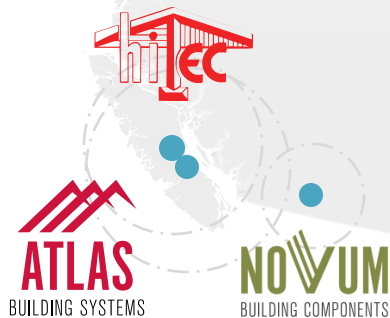
- 2.215M options in the money as of March 31, 2025, with average strike of \$0.62
- Includes cash proceeds implied from ITM options of \$1.38M
- As of May 27, 2025

AEP Family of Companies

A Growing National Footprint

Since our inception as AEP in November 2017, we have grown to eight companies.

Our vision is to create a national family of operating companies deeply entrenched in serving regional construction markets. We are strengthening financial and operational performance of these acquired companies through standardized best practices, dedicated sales outreach, cost efficiencies, and extended product mix. And we intend to continue our strategic acquisition path.



Our Services

Design, Engineering & Permitting

Our specialist design team uses cutting edge design and engineering technology that ensures you get consistent, accurate, top quality product from our facility. We even help with acquiring building permits.

AEP's team of designers employs state-of-the-art BIM (Building-Information-Modeling) software, laser precision cutting equipment and automated assembly equipment to produce your orders in a controlled indoor factory environment.



Our Products

Roof Systems & Roof Trusses

Reduce installation times, increase your span options and employ our cost effective, cutting edge design and engineering team.

From the simplest residential building to the most complex commercial designs, AEP roof trusses can be a cost effective and efficient part of your construction project.



Our Products

Floor Systems & Floor Trusses

A practical alternative to framing onsite, our custom-built floor panels give you greater quality control and ensure seamless integration with your wall and roof components.

Quality floor systems and floor trusses from a production facility that also allows customers to reduce on site labour needs or simultaneously work on that next project.



Our Products

Wall Panels

A cost-effective alternative to framing onsite, AEP wall panels give you greater quality control, ability to reduce on site labour requirements, and ensure a seamless integration with your floor and roof components.

Our specialized design software and manufacturing capacity ensures that your walls are square, with proper nailing patterns, and with studs and headers engineered to support applied loads.



Our Clients



**Single-Family Home
Builders**



**Multi-family, Highrise
& Sub-Division
Developers**



**Commercial &
Industrial Developers**



**Lumber & Specialty
Building Yards**

Why Do **Clients** Choose Us?



We save them money

- + Cost effective and efficient
- + National buying power
- + Best-in class design, production and automation technology



We save them time

Offsite customized manufactured roof & floor trusses and wall panels can be installed onsite up to 5x's faster than traditional stick frame construction



We provide expanded product offerings

Roof, wall and floor systems and engineered wood products – offering customers a one-stop product delivery



We are environmentally friendly

- + Uses less energy to manufacture
- + Responsible and renewable
- + Fewer emissions and waste

Industry Tailwinds



“To restore affordability, an additional 3.5M affordable housing units are needed by 2030. ”

- CMHC



Canada is on track to break ground on about 210,000 housing units this year but about 100,000 additional housing starts are needed this year and next, as Canada continues to admit large number of immigrants.

- Globe and Mail & Desjardins Securities



Federal government reveals plan to bring in >350,000 immigrants per year through 2027 (1% of population thereafter)

- CBC

Supportive **Political Landscape** in Canada

All political parties are unanimously committed to accelerating building activity with urgency. An elected **Liberal minority government** supports a best-of-both-worlds policy scenario to catalyze the industry.



Liberal Party

- + ***Promising to double number of homes built annually to nearly 500,000***
- + Creating ***Build Canada Homes***, Canada's most ambitious housing plan since World War 2
- + Build affordable housing at scale
- + Catalyzing new housing industry
- + Provide financing to ***affordable homebuilders***
- + "Unleash the power of public/private co-operation at a scale not seen in generations" - Mark Carney, Prime Minister



Conservative Party

- + ***Campaigned with promise to build 2.3M homes by 2030 (~450,000/yr)***
- + Cutting taxes on new homes
- + Freeing up federal land
- + Incentivizing municipalities to make building easier and cheaper
- + Simplifying National Building Code & cutting red tape
- + Prioritizing homebuilders who can ***build affordable homes***
- + "We will build more, tax less, and get the government out of the way" - Pierre Poilievre, Conservative Party leader

Growth Initiatives

Organic Growth

- + Equipment upgrades, automation, and technological improvements
- + Product diversification
- + Sales and territory expansion
- + Manufacturing capacity growth
- + Integration efficiencies

M&A Growth

- + Constantly assessing M&A targets for potential acquisitions
- + Is the geographical location ideal, does it fit with our other locations, is there sales growth potential
- + Are integration efficiencies available
- + Is there automated equipment
- + Is the price right!

Organic Growth Initiatives



Product Diversification

- + Wall panel expansion
- + EWP expansion
- + Explore new products that add synergies with our current products and add value for our customer base



Sales Team Development

Continue to develop new talent with technical experience to provide our customers with the best products for efficiency and ease



Equipment Automation

Continue automating and upgrading equipment across all locations when and where financially prudent for growth



Equipment Utilization

Hire and train manufacturing workforce to increase equipment utilization and manufacturing capacity with more shifts that can produce quality products for our customers

Advancing Robotics Capabilities

AEP is establishing Canada's inaugural platform of robotic truss manufacturing plants to drive significant value creation

Key Highlights of Robotics Rollout



Increase output capacity by 100%



Reduce labor inputs by 50%



Payback period <2 years



Fully-funded to execute



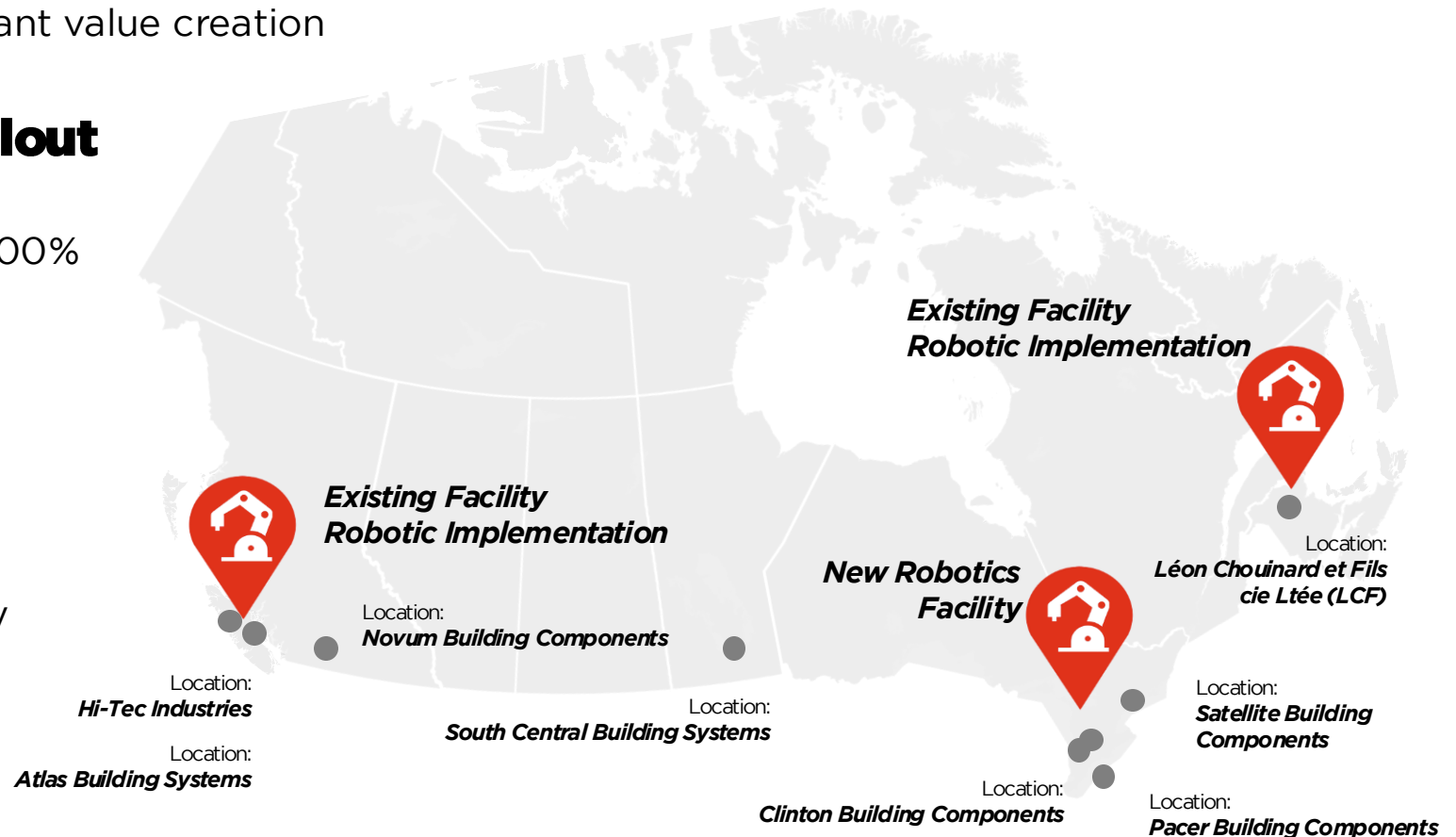
Low-risk & proven technology



Improve safety



Minimize materials waste



M&A Growth

M&A is an ongoing part of our growth initiatives. We are constantly assessing potential M&A targets and will announce acquisitions as they develop.

Fragmentation

- + The manufactured wood products industry is characterized by hundreds of small regional operators with sales in the range of \$3 to \$15 million, headed by owner-managers that need succession planning
- + These small regional operators are unable or unwilling to invest in technology and automation

Opportunity

AEP is providing an opportunity for many of these small operators.

- + To profit from operational efficiencies, technological advances, advantages of scale in procurement, and expanded product distribution
- + For arbitrage as acquired companies transition from private ownership to public amid varying transaction structures and prices

M&A Growth

AEP is well positioned to eliminate the industry's two biggest pain-points.

Size of Canadian Market¹

Large fragmented market
unprepared for disruption

200+

Truss companies

\$2.5Bn

Total industry revenue

Adoption of Technology²

Need for innovation is crucial to survival
but companies are slow to adapt

70%

believe those who
do not adopt digital
tools will go out of
business

30%

of employees blame
management
hesitation as barrier
to adopt new
technologies

41%

percent of construction
companies only in the
early stages of a digital
transformation

38%

percent of companies
identifying
budgeting as a key
limitation

Industry Challenges

Labour market is the tightest since 1990
and projected to become even tighter

300K

Number of additional
construction workers
in Canada needed by
2028³

48%

Proportion of
construction
companies in Canada
that have difficulty
hiring⁴

127K

Number of
residential
construction
workers
required by 2028⁶

250K

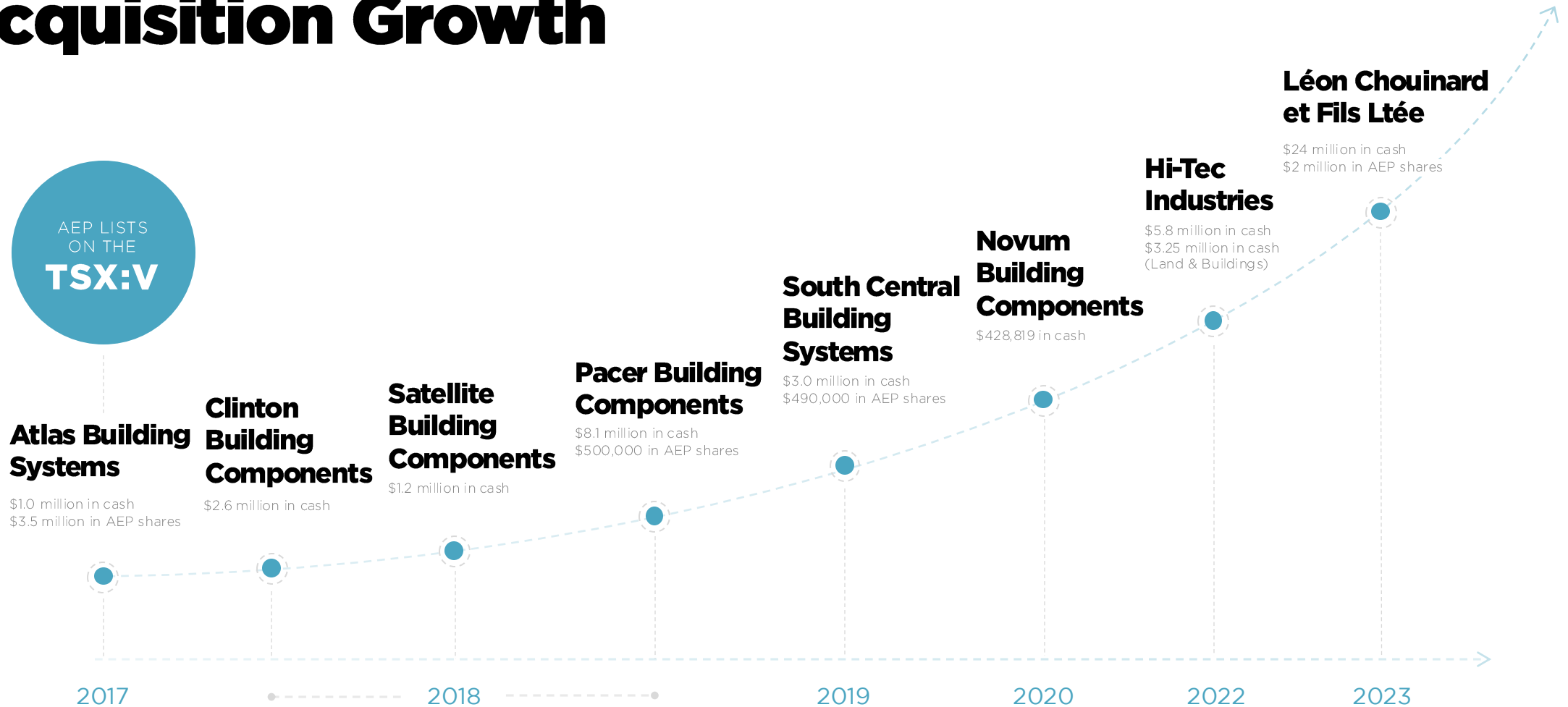
Number of
construction workers
expected to retire
over the next 10-years
(~21% of the workforce)³

93%

Capacity utilization measured
against productivity is the
highest since 1990⁶

¹Source: Government of Canada ²Source: Visual Capitalist ³Source: On-Site ⁴Source: House of Commons Canada ⁵Source: BDC ⁶Source: BuildForce Canada

Acquisition Growth

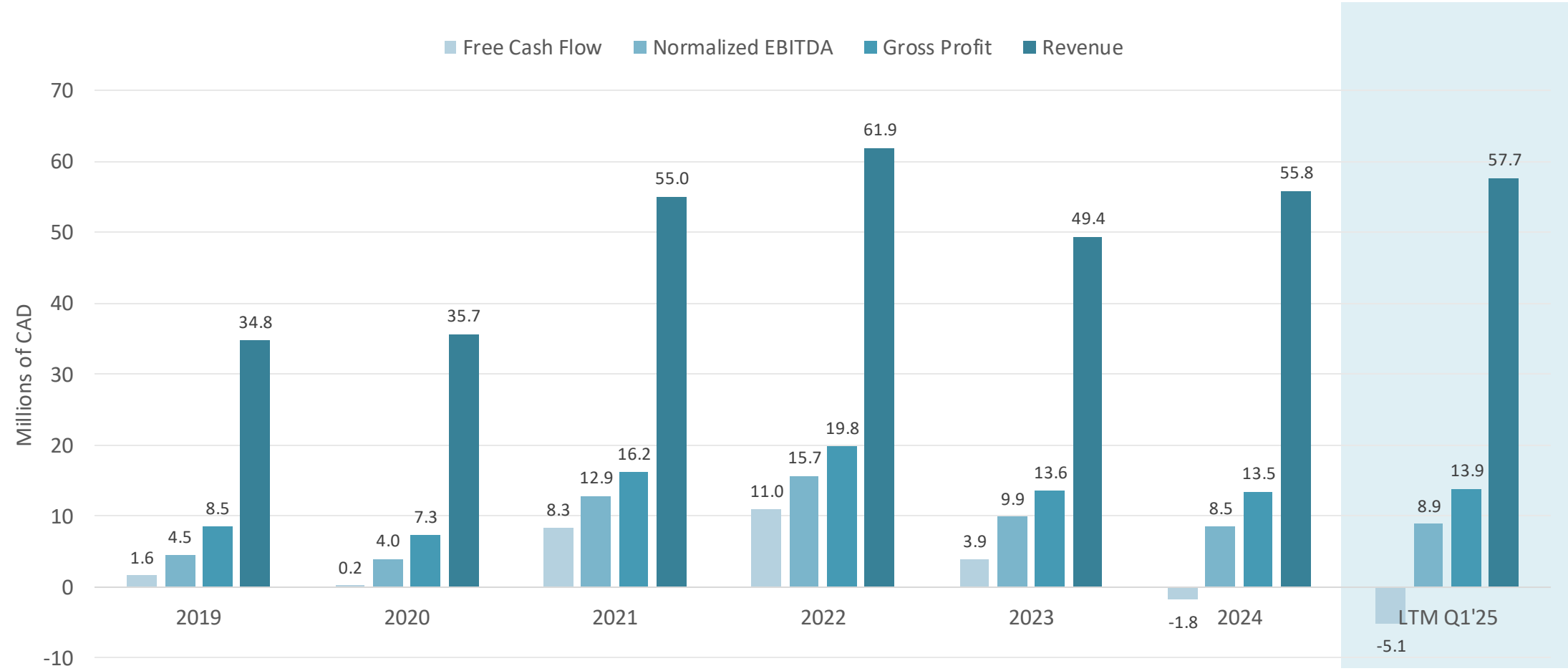


Integration Impacts

- + Integration is key after a share or asset acquisition. The Company aims to implement national buying power, system upgrades, technological improvements, and processes to improve efficiencies at each location
- + The table shows the potential EBITDA improvements with acquisitions in their various stages of the integration process
- + Share Acquisition 1: Integration completed, organic growth initiatives in progress
- + Share Acquisition 2: Integration completed, start of organic growth initiatives

	Sales (avg)			EBITDA (avg)		
	Before Acquisition	2020	2021	Before Acquisition	2020	2021
Share Acquisition 1	\$1.8M	\$3.1M	\$5.6M	9%	27%	38%
Share Acquisition 2	\$15M	\$11M	\$18M	7%	17%	31%

Annual Performance



Executive Team

Hadi Abassi

CEO & President, Founder

Mr. Abassi founded AEP in 1999 in Nanaimo, BC and they manufactured roof trusses for Vancouver Island. Bringing more than 25 years of experience to the role, Hadi is an incredible relationship builder and brings his extensive experience in sales, M&A and the wood products industry to AEP as its CEO & President. Mr. Abassi's significant experience developing successful teams specializing in sales, design, and production will be invaluable to future growth and development.

Melissa MacRae CPA, CA

Chief Financial Officer

As CFO, Mrs. MacRae provides overall leadership and direction for the Company's financial operations as she oversees accounting, financial planning and analysis and information technology. Melissa started with AEP in 2012 by spending significant time learning the entire operation from sales, to design, to production, and finance. This knowledge has been invaluable as AEP has become a public company. Mrs. MacRae progressed from her initial role to Controller, Group Controller and then Director of Finance. In 2019, Melissa joined the Executive Team as Interim CFO before being promoted to CFO in Jan 2022. In addition to her CPA designation, Melissa holds a Bachelor of Business Administration from Vancouver Island University.

Gurmit Dhaliwal

Chief Operating Officer

As COO: Ms. Dhaliwal leads the development of the overarching operational strategy for all locations across Canada. Gurmit is a results-oriented leader with 20 years' experience in the wood products industry. Gurmit provides innovation and strategic methods to improve processes while encouraging and developing organic growth initiatives. Specialized in shaping operational strategies based on her well-rounded knowledge of the entire business, Gurmit leads her team to achieve increased revenue, profitability, productivity and high-quality customer satisfaction. Ms. Dhaliwal holds a Business Administration Diploma in Finance from Vancouver Island University.

Board of Directors

Don Hubbard, ICD.D

Board Chair

Mr. Hubbard is currently President and CEO of Hubbard Consulting Ltd., and Owner of RCR Mining LLP. He was also Board Chair of the Vancouver Island Health Authority from 2010-2017. Formerly Mr. Hubbard was General Manager of Lafarge North West Division and Island operations.

Greg Smith

Director

Mr. Smith is President of Broadway Refrigeration & Air Conditioning Co. Ltd. and Omega Mechanical Ltd and is Chairman of Lite Access Technologies. He previously held senior positions in investment banking before transitioning to private equity with the acquisition of one of the largest HVAC companies in Western Canada.

Hadi Abassi

Director, CEO & President, Founder

Mr. Abassi founded AEP in 1999 in Nanaimo, BC and they manufactured roof trusses for Vancouver Island. Bringing more than 25 years of experience to the role, Hadi is an incredible relationship builder and brings his extensive experience in sales, M&A and the wood products industry to AEP as its CEO & President. Mr. Abassi's significant experience developing successful teams specializing in sales, design, and production will be invaluable to future growth and development.

Kevin Smith

Director

Mr. Smith is a Chartered Accountant and the Chief Financial Officer of Northland Properties Corporation. He previously served as Chief Financial Officer of IntraCorp Projects Ltd from 2012-2020 and as Chief Financial Officer, Executive Vice President, and Corporate Secretary at Whistler Blackcomb where he successfully led an initial public offering in 2010. He is a Director of Lite Access Technologies Inc. Mr. Smith holds a Bachelor of Science from the University of British Columbia.

Paul Andreola

Director

Mr. Andreola has over 25 years of business development and financial markets experience including senior management, marketing, and communications roles for early-stage companies. Previously in his career, Mr. Andreola was a licensed investment advisor for over 10 years and has facilitated multiple early stage private and public companies in the industrial, life science, and technology sectors. Mr. Andreola is currently the CEO and director of NameSilo Technologies Inc. (CSE:URL) and a director of Departure Bay Capital Corp. (TSXV:DBC.P).



AEP

ATLAS ENGINEERED
PRODUCTS

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